

SCHEDULE VISIT PKU
(21 Mei - 23 Mei 2026)

NO	DATE	TIME	DESCRIPTION	PRODUCT	PIC (Name / Contact)	Report
1	21-Apr-26	11.00 - 15.00	PERJALANAN MDN - PKU			
2	22-Mei-26	08:00 - 10:00	VARIA INDAH TIRTA	Project Neogen AQT, Chemical Norit	Pak Steven, Pak Yuyun	Katadyn ex Solok, belum ada rencana pemasangan di Plant, saat ini masih fokus hanya di galon. Item DR3900 & LM1 needs refresh training & instal sechedule.
		10:00 - 12:00	ASIA PACIFIC RAYON	Project TL2300	Ibu Rahayu	Procurement (exsecutor), User menentukan brand. Regulasi harga disamakan dengan RAPP
		14:00 - 17:00	PT RIAU PRIMA ENERGY	Hach consumable (installed unit)	Ibu Riza	Update kontrak belum sampai finalisasi. Harga konsolidasi April Grup. Target timeline deal di Q2 ini.
		17:00 - 19.00	Informal Meeting with kolega		Polaris	Ready to join tahun 2027
3	23-Mei-26	09.00 - 15.00	BDM HACH COORDINATION	SAMS - Hach Coordination	Arif Lubis	Be Quick Response, Be Capable selling/ create online analyzer. Coordination with BDM & Sales PKU
		10:00 - 12:00	PERJALANAN PKU - JKT			